

Sander Brouwers JD/MBA

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EDUCATION

Southwestern University School of Law, Los Angeles, California
Juris Doctor, Entertainment & Tax Law Concentration, May 2011

Pepperdine University School of Law, Malibu, California
Certificate, Alternative Dispute Resolution, June 2005

Pepperdine University, Malibu, California
Masters Business Administration, Finance, June 2004
Bachelor of Science, Finance, 2000

EXPERIENCE

Client Name Confidential, Santa Barbara, California

VP of Finance/Litigation Coordinator, 2007-present

VP of Finance directly reporting to President and Owner; managed day- to-day operations of two corporations and several private investment projects; Developed and managed attorney client relations with several top 100 law firms; Coordinated complex litigations, pre-filing through trial; Performed financial analyses and oversight on \$30+ million real estate development projects; Analyzed and resolved state and federal tax liability disputes; Oversaw the dissolution of various defunct subsidiaries and investment accounts; Managed various sensitive aspects of client's personal family estate.

The Auto Gallery- Ferrari & Maserati, Los Angeles, California
Sales/Business Developer, 2005-2007

Was top performing sales professional that developed innovative high-end auto marketing strategy; Orchestrated dealership's regional marketing events and charity benefits; formalized sales training manuals for existing employees and new hires; conducted extensive cost-benefit analyses of internet marketing strategy with backward and forward looking financial models resulting in a 50-60% cost savings on advertising expense; Developed web-based advertising strategy for Ferrari and Maserati that increased visibility nationally

California Association of Mediation Professionals, Los Angeles, California
Mediation Extern, 2005

Selected from students at Straus Institute to perform mediations for not-for-profit organization; compiled over 120 hours mediating for court-appointed mediations in business dispute, construction, and personal injury litigations.

ONEGeneration, Van Nuys, California
Business Consultant, 2003

Elected by Pepperdine Board of Visitors to consult with *not for profit* intergenerational [servicing both seniors and children] day care center to develop comprehensive fee-for-service business plan including financial model for sensitivity analysis; Developed business plan that was successfully implemented and continues to be in operation at present time

City Solutions Incorporated, Santa Barbara, California
Project Manager/Business Developer, 2000-2002

Chosen by owner to develop and manage urban street furniture company that manufactures and maintains advertising-supported modular news rack programs in downtown city centers; Analyzed expenditures and initiated changes to control expenses reducing operating costs by 10-20%; Lobbied and campaigned political officials and community business leaders to secure the company's exclusive advertising rights in their cities

Brembo / Race Technologies, Inc., Marina Del Rey, California
Marketing Manager/Product Developer, 1998-2000

Contributed to explosive market share growth for master distributor of the Brembo Evolution™ performance automotive brake program; Developed and maintained excellent working relationships with new vendors to improve product quality and reduce per-unit cost.

LANGUAGES

Fluent Dutch; Conversational German.