

# **Sander Brouwers**

2355 Westwood Blvd., #180, Los Angeles, California 90015 (213)-440-0675

[sander@brouwersusa.com](mailto:sander@brouwersusa.com)

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## **EDUCATION**

**Southwestern University School of Law**, Los Angeles, California  
*Juris Doctor, Entertainment & Tax Law Concentration, May 2011*

**Pepperdine University School of Law**, Malibu, California  
*Certificate, Alternative Dispute Resolution, June 2005*

**Pepperdine University**, Malibu, California  
*Masters in Business Administration, Finance, June 2004*

**Pepperdine University**, Malibu, California  
*Bachelor of Science, Finance, 2000*

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## **EXPERIENCE**

**Confidential**, Santa Barbara, California  
*VP of Finance, 2007-present*

- Manage daily operations of two independently-owned corporations and several private investment projects.
- Develop and manage attorney-client relations with several top 100 law firms during the course of coordinating complex litigations spanning pre-filing through trial.
- Perform financial analyses and oversight on \$30+ million in real estate development projects.
- Analyze and resolve state and federal tax liability disputes.
- Oversee the dissolution of various defunct subsidiaries and investment accounts.
- Supervise various sensitive aspects of client's personal family estate.

**The Auto Gallery- Ferrari & Maserati**, Los Angeles, California  
*Sales/Business Development Executive, 2005-2007*

- Achieved position of top-performing sales professional during tenure as measured by revenue to goal.
- Conducted extensive cost-benefit analyses of internet marketing strategy with backward and forward looking financial models resulting in a 50-60% cost savings on advertising expense.
- Developed and implemented innovative high-end auto marketing strategy including the orchestration of dealership's regional marketing events and charity benefits.
- Formalized sales training plan and materials for existing employees and new hires.
- Developed web-based advertising strategy for Ferrari and Maserati that increased visibility nationally.

**California Association of Mediation Professionals**, Los Angeles, California  
*Mediation Extern, 2005*

- Selected from students at Straus Institute to perform mediations for not-for-profit organization.
- Compiled over 120 hours mediating for court-appointed mediations in business dispute, construction, and personal injury litigations.

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## **ONEGeneration, Van Nuys, California**

### ***Business Development Consultant, 2003***

- Elected by Pepperdine Board of Visitors to consult with not-for-profit intergenerational day care center to develop comprehensive fee-for-service business plan including financial model for sensitivity analysis.
- Developed multi-tiered business plan that was successfully implemented and continues to be in operation at present time.

## **City Solutions Incorporated, Santa Barbara, California**

### ***Project Manager/Business Development Executive, 2000-2002***

- Developed and managed urban street furniture company that manufactures and maintains advertising-supported modular news rack programs in downtown city centers.
- Analyzed expenditures and initiated changes to control expenses reducing operating costs by 10-20%.
- Lobbied and campaigned political officials and community business leaders to secure the company's exclusive advertising rights in their cities.

## **Brembo/Race Technologies, Inc., Marina Del Rey, California**

### ***Marketing Manager and Product Development Executive, 1998-2000***

- Contributed to explosive market share growth for master distributor of the Brembo Evolution™ performance automotive brake program.
  - Developed and maintained excellent working relationships with new vendors to improve product quality and reduce per-unit cost.
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## **ADDITIONAL SKILLS**

- Solid background in both undergraduate and graduate programs in Marketing, Accounting, Finance, and General Management disciplines.
  - Formal education in engineering, computer-aided design and manufacturing (CAD/CAM.)
  - Computer and Technical Skills include extensive knowledge of Windows-based software.
  - Certified Microsoft Office User.
  - Certified Westlaw and Lexis Nexus Researcher.
  - Graduate Jim Russell Racing School “Techniques of Racing Course” and “Advance Racing Course.”
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## **LANGUAGES & FOREIGN WORK AUTHORIZATIONS**

- Dual United States & European Union Citizenship and Passports.
- Eligible to work in European Union Countries.
- Fluent in Dutch.
- Verbally proficient in German.

## **HONORS**

- Selected by Pepperdine Board of Trustee Chaired by President Gerald Ford for paid summer externship.